

MALIGNANT HYPERTHERMIA ASSOCIATION OF THE US

Profit & Loss Budget vs. Actual

October 1, 2020 through March 24, 2021

	Oct 1, '20 - Mar 24, 21	Budget	Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Endowments/Contingency Fund				
Total Endowments/Contingency Fund	2,600.00	21,000.00	-18,400.00	12.38%
NMS Income	525.00	10,100.00	-9,575.00	5.2%
Products /Order Fullfillment				
4001 · Order Fulfillment Income	83,046.60	163,300.00	-80,253.40	50.86%
4100 · ID Tag Program	0.00	0.00	0.00	0.0%
4120 · Hospital Manual	3,790.00	15,000.00	-11,210.00	25.27%
4121 · ASC Manual	5,947.50	12,000.00	-6,052.50	49.56%
4122 · Office-based Manual	552.50	500.00	52.50	110.5%
4124 · In Service	3,560.00	6,500.00	-2,940.00	54.77%
4125 · Mock Drill Kits	10,410.00	30,000.00	-19,590.00	34.7%
4126 · Transfer of Care Guidelines Pstr	1,612.00	6,000.00	-4,388.00	26.87%
4128 · Emergent Transfer Plan O-B	594.00	3,000.00	-2,406.00	19.8%
4129 · MH T-Shirts	40.00	0.00	40.00	100.0%
4986 · Shipping & Handling	700.00	2,000.00	-1,300.00	35.0%
Total Products /Order Fullfillment	110,252.60	238,300.00	-128,047.40	46.27%
Program Income				
Advertising (Print -E-News-Web)	106,025.00	130,000.00	-23,975.00	81.56%
Webinars				
Webinar Online Recording Access	20.00	0.00	20.00	100.0%
Webinars - Other	897.00	5,700.00	-4,803.00	15.74%
Total Webinars	917.00	5,700.00	-4,783.00	16.09%
4127 · Hotline Income				
HL Donations	70.00	1,800.00	-1,730.00	3.89%
Mock Drill Calls	1,230.00	1,000.00	230.00	123.0%
Total 4127 · Hotline Income	1,300.00	2,800.00	-1,500.00	46.43%
4130 · MH Prep Check Inc	0.00	4,000.00	-4,000.00	0.0%
4165 · Medic Alert Articles	2,000.00	2,000.00	0.00	100.0%
Total Program Income	110,242.00	144,500.00	-34,258.00	76.29%
Uncatergorized Inc	210.00	0.00	210.00	100.0%
4000 · Donors - Unrestricted				
AmazonSmile	308.78	400.00	-91.22	77.2%
Kaufmann Family	25,000.00	25,000.00	0.00	100.0%
Keller Memorial	1,000.00	1,500.00	-500.00	66.67%
Robert E Wade Memorial Fund	100.00	750.00	-650.00	13.33%
United Way	133.63	300.00	-166.37	44.54%
Year End Appeal	12,014.00	13,000.00	-986.00	92.42%
4010 · Major Donors	1,000.00	1,000.00	0.00	100.0%
4000 · Donors - Unrestricted - Other	8,809.70	7,050.00	1,759.70	124.96%
Total 4000 · Donors - Unrestricted	48,366.11	49,000.00	-633.89	98.71%
4002 · Membership Income	25,845.00	52,000.00	-26,155.00	49.7%

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6032 · Membership				-87.48	500.00	-587.48	-17.5%
Total 6046 · Promotional Give-Aways				2.50	500.00	-497.50	0.5%
AORN Mtg				0.00	10,000.00	-10,000.00	0.0%
ASA Mtg				2,450.00	10,000.00	-7,550.00	24.5%
Planning Meeting (6790)				0.00	15,000.00	-15,000.00	0.0%
6200 · Medical Conferences - Other				0.00	10,000.00	-10,000.00	0.0%
Total 6200 · Medical Conferences				2,450.00	45,000.00	-42,550.00	5.44%
66000 · Payroll Expenses				91.00	0.00	91.00	100.0%
Total 6700 · Web Site--maintenance				4,906.45	12,000.00	-7,093.55	40.89%
Total 6805 · Association Development				0.00	500.00	-500.00	0.0%
6900 · Registry							
Registry Grant				25,000.00	50,000.00	-25,000.00	50.0%
6900 · Registry - Other				0.00	2,000.00	-2,000.00	0.0%
Total 6900 · Registry				25,000.00	52,000.00	-27,000.00	48.08%
Total Expense				255,913.25	602,300.00	-346,386.75	42.49%
Net Ordinary Income				76,650.07	-36,000.00	112,650.07	-212.92%
Other Income/Expense							
Other Income							
DBL Insurance Refunds				646.00	0.00	646.00	100.0%
Vendor Credits and Reward Disco				206.95	0.00	206.95	100.0%
4640 · Dividends				9,690.33	0.00	9,690.33	100.0%
4670 · Unrealized loss/gain equities				187,129.13	0.00	187,129.13	100.0%
4822 · Miscellaneous Income				82.50	0.00	82.50	100.0%
4999 · Temporary Income Distribution				0.00	0.00	0.00	0.0%
Total Other Income				197,754.91	0.00	197,754.91	100.0%
Other Expense							
Net Other Income				197,754.91	0.00	197,754.91	100.0%
Net Income				274,404.98	-36,000.00	310,404.98	-762.24%